

PERR&KNIGHT

# FILED

December 18, 2009

Mr. Michael T. McRaith Director of Insurance Illinois Department of Insurance 320 West Washington Street Springfield, Illinois 62767 AUG 0 2 2010

STATE OF ILLINOIS DEPARTMENT OF INSURANCE SPRINGFIELD, ILLINOIS RECEIVED

DEC 21 2009

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD

Attention: Mr. John Gatlin

Supervisor, Property and Casualty Compliance Unit

#### Submitted via Overnight Mail

Re:

Liberty Insurance Underwriters, Inc., FEIN 13-4916020, NAIC Number 111-19917

Medical Malpractice Claims Made/Occurrence Rate/Rule Filing

Allied Health Program

Proposed Effective Date: Earliest Possible Date Upon Acknowledgment or Approval

Company Filing Number: LIU-RPG-AH-IL-09-01R

Mr. John Gatlin:

On behalf of Liberty Insurance Underwriters, Inc. ("Liberty" or "the Company"), we are filing new, independent rates and rules for its Allied Health – Medical Malpractice program. This program will provide medical malpractice coverage on an occurrence basis for various miscellaneous allied health professionals. In addition, claims-made coverage will be provided for Federations.

We are concurrently submitting the companion forms via SERFF filing number *PERR-126417266*, Company filing number *LIU-RPG-AH-IL-09-01F*.

The Company respectfully requests that the proposed rates and rules be implemented for all policies effective on and after the earliest possible date upon approval/acknowledgement.

Enclosed is authorization for Perr&Knight to submit this filing on behalf of the Company. All correspondence related to this filing should be directed to Perr&Knight. If there are any requests for additional information related to items prepared by the Company, we will forward the request immediately to the Company. We will submit the Company's response to your attention as soon as we receive it.

Please do not hesitate to contact us with any questions or comments.

Sincerely.

Shera Fournier State Filings Analyst

Phone: 888.201.5123 extension 150

Fax: 310.230.8529

E-mail: doi@perrknight.com

**Enclosures** 

HO MEN RAT RAT RAT RAT

# ILLINOIS CERTIFICATION FORM MEDICAL MALPRACTICE RATES

(215 ILCS 5/155.18)(3) states that medical liability rates shall be certified in such filing by an officer of the company and a qualified actuary that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience.

l, <u>Joseph Hobbs</u>		, a duly authorized office
of Liberty Insurance Underwriters,		
on behalf of the Company making		
sound actuarial principles and are r	ot inconsistent with the	company's experience, and
that I am knowledgeable of the lav	s, regulations and bulle	tins applicable to the police
rates that are the subject of this filir	-	
I, Kyle M. Hales, ACAS, MAAA		_ a duly authorized actuar
of Perr&Knight, Inc.		am authorized to certify
on behalf of Liberty Insurance Unde	rwriters, Inc.	_ making this filing that the
company's rates are based on sour	nd actuarial principles ar	nd are not inconsistent with
the company's experience and tha	t I am knowledgeable o	of the laws regulations and
bulletins applicable to the policy rate	es that are the subject of	f this filing.
Joseph M. Holks Dire		
Dire	ctor of Compliance	January 27, 2010
Signature and Title of Authorized Ins	surance Company Officer	. Date
What Acas,	MAAA	January 27, 2010
Signature, Title and Designation of A	uthorized Actuary	Date
Insurance Company FEIN <b>13-491602</b> Insurer's Address <u>55 Water Street; 1</u>	_	J-RPG-AH-IL-09-01R
insurer s Address <u>33 Water Street, 1</u>	.6 F1001	
City New York	State NY Z	ip Code <b>10041</b>
Contact Person's: - Name and E-mail <u>Shera Fournier, d</u>	oi@perrknight.com	
- Direct Telephone and Fax Number	888,201,5123 ext 150, 3	10.230.8529

## **Liberty Insurance Underwriters, Inc.**Allied Health – Medical Malpractice

Filing Memorandum – Rates/Rules

On behalf of Liberty Insurance Underwriters, Inc. ("Liberty" or "the Company"), we are filing new, independent rates and rules for its Allied Health – Medical Malpractice program. This program will provide medical malpractice coverage on an occurrence basis for various miscellaneous allied health professionals. In addition, claims-made coverage will be provided for Federations.

A corresponding forms filing is also being submitted for this program.



February 9, 2009

### To Whom It May Concern:

Perr&Knight, Inc. is hereby authorized to submit rate, rule, and form filings on behalf of Liberty Insurance Underwriters, Inc. This authorization includes providing additional information and responding to questions regarding the filings on our behalf as necessary. This authorization is deemed in be in effect until rescinded in writing.

Please direct all correspondences and inquiries related to this filing to Perr&Knight, Inc. at the following address:

State Filings Department Perr&Knight, Inc. 881 Alma Real Drive, Suite 205 Pacific Palisades, CA 90272

Tel: (888) 201-5123 Fax: (310) 230-1061

Please contact me at 212.208.8868 if you have any questions regarding this authorization.

Sincerely,

Joseph Hobbs

Senior Vice President and Assistant Secretary

55 Water Street, 18<sup>th</sup> Floor

New York NY 10041

212.208.8868

joseph.hobbs@libertyiu.com

#### Neuman, Gayle

From:

Hobbs, Joseph (New York-LIU) [Joseph.Hobbs@LibertyIU.Com]

Sent:

Monday, October 24, 2011 3:46 PM

To:

Gatlin, John Neuman, Gayle

Cc: Subject:

RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Mr. Gatlin,

Please accept this in response to your inquiry of October 17, 2011 with respect to the above referenced filing. Please note that as a result of your inquiry, I and my staff have conducted a thorough review of the subject filing. In addition, I have conferred with our filing vendor, Perr & Knight, as well as LIU's management and underwriting staff prior to this response.

Going forward, as Director of Compliance for LIU, I will manage all aspects of this filing and I will serve as the main point of contact for your Department. All communications will come from LIU Compliance or, if on a time sensitive basis, Perr & Knight will respond but only with my approval.

Furthermore, I and my staff will review all filings and product related submissions to ensure that we are in compliance with the medical malpractice statutes and regulations of Illinois.

LIU takes seriously the obligations and responsibility to adhere to all applicable filing requirements and regulations and we are confident that our process going forward will result in accurate, timely, and compliant filings.

I want to thank you and Gayle for your courtesies and assistance in connection with this inquiry and I hope this satisfies your request. Please do not hesitate to contact me if you need any additional information with respect to this filing.

Respectfully Submitted, Joe Hobbs

Joseph M. Hobbs Senior Vice President & Director of Compliance - US

Liberty International Underwriters 55 Water Street, 18th Floor New York, NY 10041 USA

Tel. 212-208-8868 Fax. 212-635-5040

Email: Joseph. Hobbs@LibertyIU.com

This e-mail, and any attachments thereto, is intended solely for the use of the addressee(s) and may contain legally privileged and/or confidential information. If you are not the intended recipient of this e-mail, you are hereby notified that any dissemination, distribution or copying of this e-mail, and any attachments thereto, is strictly prohibited. If you have received this e-mail in error, please notify me via return e-mail and via telephone at 212-208-8868 and permanently delete the original and any copy of this e-mail and any printout thereof.

From: Gatlin, John [mailto:John.Gatlin@illinois.gov]

Sent: Monday, October 17, 2011 3:29 PM

To: Hobbs, Joseph (New York-LIU); Laura Jennette

Cc: Neuman, Gayle

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Dear Mr. Hobbs:

What precautions or checking process have you implemented to make sure you will be in compliance with medical malpractice statutes and regulations for future filings? Once we are in receipt of an acceptable response, we will proceed with the continued review of the filing, however, if there is any violation of a statute or regulation in the future we may recommend a Stipulation and Consent Order as well as a fine.

If you have any questions, please let us know.

Thank you,
John Gatlin
Assistant Deputy Director, Property and Casualty Compliance Unit
(217) 782-1786
Fax: 217-558-2083
john.gatlin@illinois.gov

Illinois Department of Insurance (eff. June 1, 2009)

320 West Washington Street Springfield, IL 62767-0001

The Compliance Requirement Checklists for the submission of form and rate filings can be accessed through the Department's WEB Site. Here is the link: <a href="http://insurance.illinois.gov/Prop Cas IS3">http://insurance.illinois.gov/Prop Cas IS3</a> Checklists/IS3 Checklists.htm

THIS MESSAGE IS INTENDED FOR THE SOLE USE OF THE ADDRESSEE and may be Confidential, Privileged and Exempt from disclosure under applicable laws. If you receive this message in error, please destroy it and notify us by sending an e-mail to John Gatlin (john.gatlin@illinois.gov).

This email is intended for the recipient only. If you are not the intended recipient please disregard, and do not use the information for any purpose.

**From:** Laura Jennette [mailto:ljennette@perrknight.com]

Sent: Monday, October 17, 2011 8:48 AM

**To:** Gatlin, John **Cc:** Neuman, Gayle

Subject: FW: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Mr. Gatlin,

Good morning. Thank you for your continued consideration of the captioned filing. At this time, we would like to know if it would be possible to obtain an update regarding its current examination status.

Your time and attention to this inquiry are greatly appreciated.

Sincerely, Laura Jennette (201)963-1550 Ext. 2123 From: Laura Jennette

Sent: Friday, September 16, 2011 12:48 PM

**To:** 'Gatlin, John' **Cc:** Neuman, Gayle

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Mr. Gatlin,

Thank you for your email. The appropriate individual at LIUI is Joseph Hobbs. His email address is: <u>Joseph.Hobbs@LibertyIU.com</u>.

Sincerely, Laura Jennette (201)963-1550 Ext. 2123

**From:** Gatlin, John [mailto:John.Gatlin@illinois.gov]

Sent: Friday, September 16, 2011 12:41 PM

To: Laura Jennette Cc: Neuman, Gayle

Subject: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

We need the e-mail address of the contact person who has management authority at Liberty Insurance Underwriters.

If you have any questions, please let us know.

Thank you, John Gatlin Assistant Deputy Director, Property and Casualty Compliance Unit (217) 782-1786 Fax: 217-558-2083 john.gatlin@illinois.gov

#### Illinois Department of Insurance (eff. June 1, 2009)

320 West Washington Street Springfield, IL 62767-0001

The Compliance Requirement Checklists for the submission of form and rate filings can be accessed through the Department's WEB Site. Here is the link: <a href="http://insurance.illinois.gov/Prop Cas IS3">http://insurance.illinois.gov/Prop Cas IS3</a> Checklists/IS3 Checklists.htm

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This email is intended for the recipient only. If you are not the intended recipient please disregard, and do not use the information for any purpose.

The information in this e-mail and in any attachments is confidential and may be privileged. If you are not the intended recipient, please destroy this message and notify the sender immediately. You should not retain, copy or use this e-mail for any purpose, nor disclose all or any part of its contents to any other person or persons.

Any views expressed in this message are those of the individual sender, except where the sender specifically states them to be the views of Liberty International Underwriters.

### Neuman, Gayle

From:

Laura Jennette [ljennette@perrknight.com]

Sent:

Thursday, April 21, 2011 10:00 AM

To: Cc: Neuman, Gayle Gatlin, John

Subject:

RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Ms. Neuman,

Thank you for granting the Company additional time. As it turns out, the response is ready now.

As requested, the Company has written the following premiums by class for the classes detailed below. Please note that the time frame begins 8/2/2010, which represent the first policy written in Illinois for this program and runs through 3/8/2011, which represents 30-days prior to the submission of our most recent filing on 4/7/2011.

- Allied health professionals (Additional Insureds for Athletic Trainers) = \$0; the Company has not written any Additional Insureds for this class over the specified timeframe.
- Part-time nurses program = \$30,118
- Occupational therapist program = \$3,051
- Pharmacist program = \$15,458; reflects the total amount of lower premium collected as a result of this change.
- Student blanket program = \$0; the Company has not written any policies for student blanket coverage over this
  timeframe.
- Total premium for all impacted classes = \$48,627.

In addition, we would like to point out the following items, which we hope the Department will consider regarding any further regulatory action. Specifically,

- 1) As mentioned in the original filing memo, the Company performed an internal audit of its rates for compliance issues. As part of this filing, the Company is attempting to correct a few minor errors it discovered during this review process.
- 2) The incorrectly filed rates were never intended to be used in the state and as such, no policyholders' rates were impacted as a result of this review process.
- 3) All errors reflected the Company charging lower rates than those filed. Thus, no policyholder was charged a rate above those originally submitted.
- 4) The total premium for all impacted classes of \$48,627 represents less than 5% of the Company's total premium of over \$1.15 million for all allied health classes during this same period in Illinois.

We hope the factors above are sufficient for the Department to determine that no further regulatory action is required on their end.

Sincerely, Laura Jennette (201)963-1550 Ext. 2123

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

**Sent:** Thursday, April 21, 2011 9:06 AM

**To:** Laura Jennette

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Ms. Jennette,

I will extend the due date to April 29, 2011.

## Gayle Neuman

Illinois Department of Insurance (217)524-6497

From: Laura Jennette [mailto:ljennette@perrknight.com]

Sent: Thursday, April 21, 2011 8:05 AM

**To:** Neuman, Gayle **Cc:** Gatlin, John

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Ms. Neuman,

Good morning. At this time, we would like to request a one-week extension (until April 29) in order to address your inquiry appropriately. Our offices are closed tomorrow in observance of Good Friday and we may not receive a response from Liberty today.

Please advise if this request is acceptable. Thank you for your consideration.

Sincerely, Laura Jennette (201)963-1550 Ext. 2123

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

**Sent:** Tuesday, April 12, 2011 12:45 PM

**To:** Laura Jennette **Cc:** Gatlin, John

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Ms. Jennette.

We request Liberty provide information regarding business written for any insureds to date in the following groups:

- allied health professionals
- part-time nurses program
- occupational therapist program
- pharmacist program
- student blanket program

50 III. Adm. Code 929 requires medical malpractice rates to be filed no later than 30 days after their effective date. This information will be reviewed to determine if Liberty has violated such provisions. Such information will be forwarded to upper management for determination of further regulatory action.

I request receipt of a response by April 22, 2011.

## Gayle Neuman

Illinois Department of Insurance (217)524-6497

From: Laura Jennette [mailto:ljennette@perrknight.com]

Sent: Tuesday, April 12, 2011 10:57 AM

To: Neuman, Gayle

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Ms. Neuman,

The Company began writing policies effective 8/2/2010.

Sincerely, Laura Jennette (201)963-1550 Ext. 2123

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

**Sent:** Tuesday, April 12, 2011 11:24 AM

To: Laura Jennette

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Yes, our rules now indicate you may start using rates and file them within 30 days of use. At the time your filing was actually made (prior to the Illinois Supreme Court ruling), you must file them before use (or the same day). What effective date was used?

## Gayle Neuman

Illinois Department of Insurance (217)524-6497

**From:** Laura Jennette [mailto:ljennette@perrknight.com]

Sent: Tuesday, April 12, 2011 9:59 AM

To: Neuman, Gayle

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Dear Ms. Neuman,

The Company advised that they have exercised their rights under the File & Use statutes of the state to begin writing business in Illinois. Please let me know if you need any additional information.

Sincerely, Laura Jennette (201)963-1550 Ext. 2123

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

**Sent:** Monday, April 11, 2011 4:30 PM

To: Laura Jennette

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Ms. Jennette.

On the original submission in December, 2009, the filing indicated you were requesting the effective date be upon approval by the Department. Did you start writing any business to date? Your prompt attention is appreciated.

## Gayle Neuman

Illinois Department of Insurance (217)524-6497

#### Neuman, Gayle

From:

Laura Jennette [ljennette@perrknight.com]

Sent:

Friday, April 08, 2011 10:15 AM

To:

Neuman, Gayle

Subject:

RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Ms. Neuman,

Good morning. Thank you for the quick reply. You should receive an envelope from FedEx today containing the revised manual pages.

Sincerely, Laura Jennette (201)963-1550 Ext. 2123

**From:** Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

**Sent:** Thursday, April 07, 2011 3:57 PM

To: Laura Jennette

Subject: RE: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Unfortunately, I cannot open your attachment. Because we utilize SERFF, we cannot use the most current versions of Adobe – perhaps that is why it cannot be opened here. Therefore, please mail the attachments at your earliest convenience.

## Gayle Neuman

Illinois Department of Insurance (217)524-6497

**From:** Laura Jennette [mailto:ljennette@perrknight.com]

Sent: Thursday, April 07, 2011 2:47 PM

To: Neuman, Gayle

Subject: Liberty Insurance Underwriters - Allied Health - Filing #LIU-RPG-AH-IL-09-01R

Dear Ms. Neuman,

Thank you for your continued consideration of the captioned filing, which we submitted on behalf of Liberty Insurance Underwriters, Inc.

After performing an audit of the documents provided in our original filing to those intended for use with this program, we noticed few omissions. Therefore, we would like to make the following corrections to the previously submitted manual pages:

- Part 2.A. Allied Health Professionals we would like to include the rates for Athletic Trainers Additional Insureds, which were inadvertently omitted from our initial submission.
- Part 2.C. Dental Hygiene Professionals Program the initially submitted page was showing incorrect limits options of \$100K/\$300K for Additional Insureds and General Liability coverages. The attached revised page corrects this typographic error and shows the intended limits option of \$200K/\$200K (the same as for the Professional Liability coverage for the program).

- Part 2.G. Nurses Program revised pages include the rates for part time nurses, which were inadvertently omitted from our initial filing.
- Part 2.H. Occupational Therapist Program we inadvertently submitted incorrect (higher) rates for this class
  with our initial filing. With this submission we would like to correct this error and submit the correct (lower)
  rates for the program. We would also like to add the rates for additional insured and for General Liability
  coverage, which were inadvertently omitted from our initial submission of the program.
- Part 2.J. Pharmacist Program we inadvertently submitted incorrect (higher) rates for this class with our initial filing. With this submission we would like to correct this error and submit the correct (lower) rates for the program. We would also like to delete the rates for Retail Druggist, since this were submitted by mistake and should not be part of the filing.
- Part 2.M. Rehabilitation and Respiratory Professionals the page was revised to indicate that the filed rates are applicable to Respiratory Therapist/Assistant. The word "Assistant" was inadvertently omitted from the initially approved pages. With this editorial change we would like to correct this omission.
- Part 2.N. Strength and Condition Program the revised page corrects a typographical error. The word "Optional" was misspelled in the initially submitted page.
- Part 4 Student Blanket Program:
  - a. We inadvertently filed a base rate of \$14.50 for the \$1M/\$3M limits for Class I. We are proposing to correct this by reducing the base rate to \$13.00 for this class. Corresponding changes were made to the rates for the other limits and terms and Class II rates.
  - b. We removed the 25% charge for additional educational institutions in the student blankets rate / rules and apply this charge to acceptable facilities.

Corrections to the corresponding forms portion of the program are being filed simultaneously under SERFF Tracking # PERR-127099989, Company Filing # LIURPGAHIL1101F.

If you would like to receive hard copies of the revised manual pages attached to this email, please let me know and I'll mail them to you right away.

Your acknowledgment of this revision would be greatly appreciated. Thank you once again for your time and attention to our filing.

Best regards,

Laura Jennette
State Filings Analyst
Perr&Knight
881 Alma Real Drive, Suite 205
Pacific Palisades, CA 90272
Phone: (201) 963-1550 x2123
ljennette@perrknight.com
www.perrknight.com

#### **ABOUT PERR&KNIGHT**

Perr&Knight is a leading provider of insurance support services, including **Actuarial Consulting**, **Competitive Intelligence**, **Data Services**, **Management Consulting** and **Regulatory Compliance**. Together with our preferred technology partners, Perr&Knight provides a strategic resource that companies utilize to reduce their fixed costs while increasing the efficiency and value of their insurance operations.

Perr&Knight is not a law firm and does not provide legal advice, services and/or opinions. Perr&Knight, and its employees, cannot act as legal counsel with respect to any matter and no attorney-client relationship is implied or created by anything contained herein. To the

extent that, during the course of providing consulting and other services, any information regarding legal matters is provided, Perr&Knight has made commercially reasonable efforts to ensure that such information is accurate. However, as laws vary from jurisdiction to jurisdiction and change rapidly, such information may not be up to date and all legal matters should be reviewed by your own in-house counsel, outside counsel and/or other legal advisors, as appropriate, who are licensed or otherwise permitted to practice law in the jurisdiction(s) involved.

#### Neuman, Gayle

From:

Shera Fournier [sfournier@perrknight.com]

Sent:

Tuesday, February 02, 2010 12:12 PM

To:

Neuman, Gayle

Subject:

RE: Liberty Insurance Underwriters - Filing #LIU-RPG-AH-IL-09-01R

Attachments: Part 1 - Med Mal General Rules 2010-02 IL SEP.pdf

Ms. Neuman,

The Company would like to withdraw its charge for the installment option. As such, there will be no installment fees with this program. Please find the revised manual page, which reflects this change.

If you have any other questions or concerns please let us know.

Sincerely,

#### **Shera Fournier**

Filings Analyst 310-230-9339 x150

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

Sent: Friday, January 29, 2010 7:00 AM

To: Shera Fournier

Subject: Liberty Insurance Underwriters - Filing #LIU-RPG-AH-IL-09-01R

Ms. Fournier,

In regard to the quarterly premium payment plan, you may access installment charges or fees of no more than 1% of the total premium or \$25.00, whichever is less. Our intent in this language is for the company to use the 1% of the total premium, unless 1% of their premium would exceed \$25.00. Therefore, please change the payment option wording regarding this charge.

I request receipt of your response by no later than February 2, 2010.

## Gayle Neuman

Illinois Department of Insurance Property & Casualty Compliance (217) 524-6497

Please refer to the Property & Casualty Review Checklists before submitting any filing. The checklists can be accessed through the Department's website at www.insurance.illinois.gov.

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#### ILLINOIS STATE EXCEPTION PAGES

#### Part 1 - General Rules

The following is added to Part 1 – General Rules:

#### XI. QUARTERLY INSTALLMENT PAYMENT OPTION

Quarterly payment options are available for policies with premium greater than or equal to \$500 as described below.

- a) An initial payment of 40% of the estimated total premium is due at policy inception;
- b) The remaining premium will be spread equally among the second, third, and fourth installments, and due 3, 6, and 9 months from policy inception, respectively;
- c) No interest charges will apply;
- d) A \$5.00 charge per installment will apply to the second, third, and fourth installments;
- e) Additional premium resulting from changes to the policy shall be spread equally over the remaining installments, if any. If there are no remaining installments, additional premium resulting from changes to a policy will be billed immediately as a separate transaction.

WITHDRAWN

FEB 0 2 2010

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

Edition: 01/2010

Healthcare Providers Professional Liability

LIUI-AH-IL-GEN-1

#### Neuman, Gayle

From:

Shera Fournier [sfournier@perrknight.com]

Sent:

Friday, January 29, 2010 12:22 PM

To:

Neuman, Gayle

Subject:

RE: Liberty Insurance Underwriters - Filing #LIU-RPG-AH-IL-09-01R

Attachments: ILLINOIS CERTIFICATION FORM.pdf

Hello Ms. Neuman,

We apologize for that oversight. Attached is a completed Certification form. Please let us know if you need anything else.

Sincerely,

#### **Shera Fournier**

Filings Analyst 310-230-9339 x150

**From:** Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

**Sent:** Friday, January 29, 2010 6:46 AM

To: Shera Fournier

**Subject:** RE: Liberty Insurance Underwriters - Filing #LIU-RPG-AH-IL-09-01R

Ms. Fournier,

The certification provided did not include the signature of the officer of the company. Please forward the completed certification by no later than February 2, 2010.

Gayle Neuman

Department of Insurance

**From:** Shera Fournier [mailto:sfournier@perrknight.com]

Sent: Wednesday, January 27, 2010 1:14 PM

To: Neuman, Gayle

Subject: Liberty Insurance Underwriters - Filing #LIU-RPG-AH-IL-09-01R

Dear Ms. Newman,

Thank you for your January 12, 2010 letter. Please see our responses below.

Response 1: Please find the attached Illinois Certification Form – Medical Malpractice Rates.

Response 2: The Company will report their statistics to ISO.

Response 3: Please find the attached Illinois State Exception Page, which includes the Company's installment payment plan option.

Response 4: For most classes this is correct (i.e. there are no territories in Illinois). However, it should be noted that we are proposing rates that vary by territory for the following classes: Optometrists, Physician Assistants;

and Individual Student Program. The rates for these classes can be found on the following manual pages: LIUI-AH-CW-OPT-1 & 2, LIUI-AH-CW-PHA-1, and LIUI-AH-CW-ISP-1, respectively.

Response 5: The Company's policy provides for occurrence coverage for all classes except Federation. Federation will utilize a claims-made policy.

Response 6: There are no deductibles for this program.

Response 7: The general liability coverage part of this program will only be offered on an occurrence basis. As such, we do not believe this question is applicable to the Company's program.

If you have any questions or concerns please let us know.

Sincerely,

**Shera Fournier** Filings Analyst 310-230-9339 x150

# ILLINOIS CERTIFICATION FORM MEDICAL MALPRACTICE RATES

(215 ILCS 5/155.18)(3) states that medical liability rates shall be certified in such filing by an officer of the company and a qualified actuary that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience.

l, <u>Joseph Hobbs</u>	, a duly authorized office
	, am authorized to certify
on behalf of the Company making this filing th	at the company's rates are based or
sound actuarial principles and are not inconsiste	nt with the company's experience, and
that I am knowledgeable of the laws, regulation	s and bulletins applicable to the policy
rates that are the subject of this filing.	
I, Kyle M. Hales, ACAS, MAAA	, a duly authorized actuary
	am authorized to certify
on behalf of Liberty Insurance Underwriters, Inc.	
company's rates are based on sound actuarial p	
the company's experience and that I am knowl	
bulletins applicable to the policy rates that are the	
Signature and Title of Authorized Insurance Comp	January 27, 2010 any Officer Date
AL ACAS, MAAA	January 27, 2010
Signature, Title and Designation of Authorized Act	
Insurance Company FEIN <u>13-4916020</u> Filing Insurer's Address <u>55 Water Street; 18<sup>th</sup> Floor</u>	Number <u>LIU-RPG-AH-IL-09-01R</u>
City New York State NY	Zip Code <b>10041</b>
Contact Person's: - Name and E-mail	
- Direct Telephone and Fax Number	

#### Neuman, Gayle

From: Neuman, Gayle

**Sent:** Tuesday, January 12, 2010 10:54 AM

To: 'P&K State Filings'

**Subject:** Liberty Insurance Underwriters - Filing #LIU-RPG-AH-IL-09-01R

S. Fournier,

I am in receipt of the filing submitted with your letter dated December 18, 2009. Please address the following questions/concerns for this filing:

- 1. 215 ILCS 5/155.18 states it shall be certified in this filing by an officer of the company and a qualified actuary that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience. This information is required in every rate/rule filing for medical malpractice.
- 2. Please indicate if your company has a plan for the gathering of statistics or the reporting of statistics to statistical agencies? If yes, what stat agency is being used?
- 3. Pursuant to 50 III. Adm. Code 929, all companies writing medical liability insurance shall file with the Secretary or Director a plan to offer each medical liability insured the option to make premium payments, in at least quarterly installments. For purposes of this requirement, insurers may, but are not required to, offer such premium installment plans to insureds whose annual premiums are less than \$500, or for premium for any extension of a reporting period. Quarterly installment premium payment plans subject to this Section shall be included in the initial offer of the policy, or in the first policy renewal occurring after January 1, 2006. Thereafter, the insurer may, but need not re-offer such payment plan, but if an insured requests such payment plan at a later date, the insurer must make it available. All quarterly installment premium payment plan provisions shall be contained in the filed rate and/or rule manual in a section entitled, "Quarterly Installment Option" or a substantially similar title. If the company uses a substantially similar title, the Rule Submission Letter must indicate the name of the section that complies with this requirement. All quarterly installment premium payment plans shall include the minimum standards listed below. Insurers may provide for quarterly installment premium payment plans that differ from these minimum standards, as long as such plans have terms that are at least as or more favorable than those listed below.
- a) An initial payment of no more than 40% of the estimated total premium due at policy inception;
- b) The remaining premium spread equally among the second, third, and fourth installments, with the maximum for such installments set at 30% of the estimated total premium, and due 3, 6, and 9 months from policy inception, respectively;
- c) No interest charges;
- d) Installment charges or fees of no more than 1% of the total premium or \$25.00, whichever is less;
- e) A provision stating that additional premium resulting from changes to the policy shall be spread equally over the remaining installments, if any. If there are no remaining installments, additional premium resulting from changes to a policy may be billed immediately as a separate transaction.
- 4. There are no territory definitions in the filing. Do you charge the same amount to an insured regardless of where they practice?

- 5. Are the rates provided for claims-made or occurrence? The manual should disclose such information.
- 6. Is there a deductible program offered?
- 7. On all general liability coverage parts:
- a. the extended reporting period must be offered when the policy is cancelled or not renewed for any reason
- b. the insured gets a free 60 day period after the end of the policy to request the e.r.p.
- c. the insured must be offered:
  - (1) a free 5 year tail; and
- (2) an unlimited tail with limits reinstated (100% of aggregate expiring limits for the duration) and premium capped
  - (e.r.p. is limited to a 200% cap of the annual premium of the expiring policy)
- d. after the premium is paid, the e.r.p. may not be cancelled for any reason.

I request receipt of your response by no later than January 22, 2010.

## Gayle Neuman

Illinois Department of Insurance Property & Casualty Compliance (217) 524-6497

Please refer to the Property & Casualty Review Checklists before submitting any filing. The checklists can be accessed through the Department's website at www.insurance.illinois.gov.

THIS MESSAGE IS INTENDED FOR THE SOLE USE OF THE ADDRESSEE AND MAY BE CONFIDENTIAL, PRIVILEGED AND EXEMPT FROM DISCLOSURE UNDER APPLICABLE LAWS. IF YOU RECEIVE THIS MESSAGE IN ERROR, PLEASE DESTROY IT AND NOTIFY US BY SENDING AN E-MAIL TO: GAYLE.NEUMAN@ILLINOIS.GOV.

## RECEIVED

PERR&KNIGHT

APR -8 2011

April 7, 2011

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD

Mr. Michael T. McRaith Director of Insurance Illinois Department of Insurance 320 West Washington Street Springfield, Illinois 62767

Attention: Ms. Gayle Neuman

Re: <u>Liberty Insurance Underwriters, Inc., FEIN 13-4916020, NAIC Number 111-19917</u>

Medical Malpractice Claims Made/Occurrence

Allied Health Program

Rate/Rule Filing

Company Filing Number: LIU-RPG-AH-IL-09-01R

Dear Ms. Neuman:

Thank you for your continued consideration of the captioned filing.

After performing an audit of the documents provided in our original filing to those intended for use with this program, we noticed few omissions. Therefore, we would like to make the following corrections to the previously submitted manual pages:

- Part 2.A. Allied Health Professionals we would like to include the rates for Athletic Trainers Additional Insureds, which were inadvertently omitted from our initial submission.
- Part 2.C. Dental Hygiene Professionals Program the initially submitted page was showing incorrect limits options of \$100K/\$300K for Additional Insureds and General Liability coverages. The attached revised page corrects this typographic error and shows the intended limits option of \$200K/\$200K (the same as for the Professional Liability coverage for the program).
- Part 2.G. Nurses Program revised pages include the rates for part time nurses, which were inadvertently omitted from our initial filing.
- Part 2.H. Occupational Therapist Program we inadvertently submitted incorrect (higher) rates
  for this class with our initial filing. With this submission we would like to correct this error and
  submit the correct (lower) rates for the program. We would also like to add the rates for
  additional insured and for General Liability coverage, which were inadvertently omitted from
  our initial submission of the program.
- Part 2.J. Pharmacist Program we inadvertently submitted incorrect (higher) rates for this class with our initial filing. With this submission we would like to correct this error and submit the

Pacific Palisades, CA Irvine, CA Boca Raton, FL Jersey City, NJ Fort Worth, TX

correct (lower) rates for the program. We would also like to delete the rates for Retail Druggist, since this were submitted by mistake and should not be part of the filing.

- Part 2.M. Rehabilitation and Respiratory Professionals the page was revised to indicate that the filed rates are applicable to Respiratory Therapist/Assistant. The word "Assistant" was inadvertently omitted from the initially approved pages. With this editorial change we would like to correct this omission.
- Part 2.N. Strength and Condition Program the revised page corrects a typographical error. The word "Optional" was misspelled in the initially submitted page.

#### Part 4 – Student Blanket Program:

- a. We inadvertently filed a base rate of \$14.50 for the \$1M/\$3M limits for Class I. We are proposing to correct this by reducing the base rate to \$13.00 for this class. Corresponding changes were made to the rates for the other limits and terms and Class II rates.
- b. We removed the 25% charge for additional educational institutions in the student blankets rate / rules and apply this charge to acceptable facilities.

Corrections to the corresponding forms portion of the program are being filed simultaneously under SERFF Tracking # PERR-127099989, Company Filing # LIURPGAHIL1101F.

Please do not hesitate to contact us with any comments or concerns.

Sincerely,

Laura Jennette

State Filings Analyst

Launa gennette

Phone: 201.963.1550 x2123

Fax: 310.230.8529

E-mail: doi@perrknight.com

Enclosures



#### COUNTRYWIDE RATES/RULES MANUAL

#### Part 1 - General Rules

#### I. APPLICATION OF MANUAL RULES

- A. This manual provides rules, rates, premiums, and classifications and shall govern the writing of Professional Liability policies for Healthcare Provider specialties.
- B. The rules, rates, rating plans, and forms filed on behalf of the Company and not in conflict herewith shall govern in all cases not specifically provided for herein.
- C. Any exceptions to these manual rules are contained in the respective Section or State Rate Page.

#### II. POLICY TERMS

Edition: 11/2009

Policies may be written for a term of one year, and renewed annually thereafter, or as otherwise specified for the respective coverage.

#### III. WHOLE DOLLAR RULE

In the event the application of any rating procedure applicable in accordance with this manual where the result is not a whole dollar, each rate and premium shall be adjusted as follows:

- A. any amount involving \$.50 or over shall be rounded to the next highest whole dollar amount; or
- B. any amount involving \$.49 or less shall be rounded down to the next lowest whole dollar amount.

#### IV. ADDITIONAL PREMIUM CHARGES

- A. Prorate all changes requiring additional premium.
- B. Apply the rates and rules that were in effect at the inception date of this policy period. After computing the additional premium, charge the amount applicable from the effective date of the change, even if the policy inception premium was less than the policy writing minimum premium (if applicable).
- C. Waive additional premium of \$10.00 or less (not applicable in KS, NH & WA).

WITHDRAWN

Healthcare Providers Profes Pala & ball 1

LIUI-AH-CW-GEN-1



#### COUNTRYWIDE RATES/RULES MANUAL

#### Part 1 - General Rules

#### V. RETURN PREMIUM

- Deletion of any coverage, other than optional coverages, is not permitted unless the entire policy is canceled.
- B. Compute return premium at the rates used to calculate the policy premium at the inception of this policy period.
- C. Compute return premium pro rata and round in accordance with the Whole Dollar Rule when any coverage or exposure is deleted or an amount of insurance is reduced.
- D. Waive return premium of \$10.00 or less (not applicable in KS, NH & WA). Grant any return premium due if requested by the insured. This waiver only applies to cash exchange due on the endorsement effective date.

#### VI. POLICY CANCELLATIONS

- A. The policy may be canceled flat within 60 days of the effective date. Evidence of such cancellation must be received by the Company within 60 days of such cancellation.
- B. Any cancellation initiated, other than by the insured, after more than 60 days will be canceled pro-rata.
- C. Cancellation initiated by the insured will be canceled pro-rata less a penalty of 10% (7.5% for AK) unless coverage is concurrently rewritten by the Company, in which case no penalty shall be applied.

#### VII. COVERAGES

Edition: 11/2009

Coverages under this policy shall be as described in the respective Coverage Parts. It shall be permissible to attach more than one Coverage Part to the policy. The following are the combinations of coverages that are available under this policy:

Professional Liability and General Liability Professional Liability only

Note: General Liability cannot be purchased on a stand-alone basis.

WITHDRAWN

Healthcare Providers A Seasonal Liability

LIUI-AH-CW-GEN-2

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS



#### COUNTRYWIDE RATES/RULES MANUAL

#### Part 1 – General Rules

#### VIII. PREMIUM COMPUTATION

- A. Compute the premium at policy inception using the rules, rates, and rating plans in effect at that time. At each renewal, compute the premium using the rules, rates, and rating plans then in effect.
- B. Prorate the premium when a policy is issued for less than a whole year.
- C. Premiums are calculated as specified for the respective coverage. Premium rounding will be done at the end of the computation process in accordance with the Whole Dollar Rule.

#### Available coverages under this program are:

#### a. Professional Liability Premium:

Premium is computed by multiplying the appropriate rate for each professional by the number of insured professionals. This multiplication is performed for each class of professional. The sum of these products is the total professional liability premium.

#### b. General Liability Premium:

Premium is equal to the applicable rate for the first covered location if only one location is covered. Additional location premium is calculated by multiplication of the rate for additional locations by the number of covered locations less one. The premium is the sum of this product and the first location rate. This calculation is given in the following formula:

$$P = r_1 + [r_2 * (n-1)]$$

Where P is the general liability premium,  $r_1$ , is the first location rate,  $r_2$ , is the additional location rate, and n is the total number of locations.

#### c. Additional Insured Premium:

Premium is computed by multiplying the applicable rate by the number of additional insureds under the policy.

#### d. Independent Contractor Premium:

For Physical Therapist and Mental Health Specialists only:

Premium is computed by multiplying the applicable rate by the number of independently contracted healthcare professionals providing services on behalf of the insured.

#### e. Policy Premium:

Edition: 11/2009

The sum of the premiums developed by rules: a, b, c, and d above is the policy premium.

WITHDRAWN

Healthcare Providers Profess 2011 Liability

LIUI-AHA-GRY-GEN-3

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS



#### COUNTRYWIDE RATES/RULES MANUAL

#### Part 1 - General Rules

#### IX. FACTORS OR MULTIPLIERS

Wherever applicable, factors or multipliers are to be applied consecutively and not added together.

#### A. Additional Limit

For Optometrists and Physical Therapists only:

Groups with limits of liability equal to or less than \$1M/\$3M have the option of purchasing one additional and separate limit of liability for the entity for an additional 17% of the total annual premium.

For Nurses only:

Groups with limits of liability equal to or less than \$1M/\$6M (\$1M/\$3M in NY) have the option of purchasing one additional and separate limit of liability for the entity for an additional 17% of the total annual premium.

#### **B.** Exposure Reduction

Reduced rates apply to insureds engaged in practices that reduce the risk of loss. If an insured qualifies under more than one category, only the category that provides the lowest rate applies.

#### i) Part-time Practice:

Part-time rates apply to self-employed professionals practicing 20 or fewer (16 or fewer for Mental Health in LA only) hours per week. These rates are shown on the rate page as part-time self-employed.

#### ii) Newly Graduating Professionals:

Classes: Athletic Trainer; Dietician; Occupational Therapist; Respiratory Therapist;

**Pharmacists** 

New graduate rates apply to individual professionals of the following classes who graduated within one year prior to the policy effective date. The rate for such professionals shall be 50% of the rate shown on the rate page.

Class: Optometrist

New graduate rates apply to individual Optometrists who graduated within one year prior to the policy effective date. The rate for such Optometrists shall be 25% of the rate shown on the rate page.

Class: Nurses

First Year Graduate RN is defined as a Registered Nurse who completed the training as a Registered Nurse within the previous twelve months and who is applying for coverage as an individual. Refer to the rate pages for discounted rate.

The lowest rate given by i.) or ii.) above applies.



Head Professional Liability

LIUI-AH-CW-GEN-4

APR 08 2011

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STATE OF ILLINOIS
DEPARTMENT OF INSURANCE



#### COUNTRYWIDE RATES/RULES MANUAL

#### Part 1 – General Rules

## C. Workers Compensation Exposure: For <a href="Physical Therapist">Physical Therapist</a> only:

The Workers Compensation (WC) exposure is determined by the percentage of time spent by an insured professional treating patients who have WC related injuries. If the percentage of time spent treating patients exceeds 40% a 1.20 multiplying factor will be applied to the total premium.

#### D. Risk Management Credit

Insureds are eligible for a premium credit, based upon participation in or attendance at a Company approved loss prevention, loss control, risk management or legal issues seminar or other educational forum (collectively "seminar"). Please refer to the table below for the eligible specialties and discounts For groups, 50% of the ratable professionals must have attended a "seminar" for this credit to apply.

		Audiologist/ Speech	Mental				
	Athletic	Language	Health		Opto-	Pharma-	Rehab
	Trainers**	Pathologist	Specialist**	Nurses**	metrists	cists	Therapists
BOC Certification	10%*	N/A	N/A	N/A	N/A	N/A	N/A
Completion/passed							
National Board							
Certified Counselor							
Exam	N/A	N/A	10%	N/A	N/A	N/A	N/A
Participation or							
attendance at a							
company approved							
loss prevention, loss							
control, risk							
management, or legal							
issues seminar or other							
educational forum	10%	N/A	10%	10%*	10%	25%	10%*
Protocols regarding							
Risk Management for							
ASHP	N/A	N/A	N/A	N/A	N/A	10%****	N/A
CCC Credit	N/A	5%*	N/A	N/A	N/A	N/A	N/A
		10%*					
ACE Credit	N/A	(5% in NY)	N/A	N/A	N/A	N/A	N/A
		15%*					
CCC/ACE Credit	N/A	(10% in NY)	N/A	N/A	N/A	N/A	N/A
Certification from							
AANPCP, ANCC or							
other certifying bodies	N/A	N/A	N/A	10%*	N/A	N/A	N/A

Edition: 11/2009 LIUI-AH-CW-GEN-5

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#### COUNTRYWIDE RATES/RULES MANUAL

#### Part 1 – General Rules

	Athletic Trainers**	Audiologist/ Speech Language Pathologist	Mental Health Specialist**	Nurses**	Opto- metrists	Pharma- cists	Rehab Therapists
Employment at a							*
Magnet Hospital	N/A	N/A	N/A	10%*	N/A	N/A	N/A
Employment in a unit that has received the							
Beacon Award for							
Critical Care							
Excellence.	N/A	N/A	N/A	10%*	N/A	N/A	N/A

<sup>\*</sup>Sponsored Applicants only.

#### E. Claims Experience:

Based on frequency and severity of claims, including the types and trends for each individual insured professional and the insured entity as a whole.

<b>Modification Amount</b>	Claim
10% Debit	1 claim in past 3 years reserved or paid greater than \$5K and less than \$15K
15% Debit	2 claims in past 3 years reserved or paid greater than \$5K and less than \$15K
25% Debit	1 or more claims in past 3 years total reserved or paid greater than \$15K and less than \$30K

#### F. Group Size

#### For Physical Therapist:

For purposes of rating, a Group is defined as more than one professional practicing together. An additional 1.15 multiplying factor will be applied to each group policy premium.

#### For Mental Health Specialtist:

A size of group credit will be provided for practices which insure more than one professional under one policy ("groups"). This premium credit will be based upon the number of professionals insured under such "group" as follows:



Healthcare Providers Professional Liability

LIUI-AH-CW-GEN-6

APR 08 2011

<sup>\*\*</sup>Risk Management Credit can not exceed 10%.

<sup>\*\*\*</sup>See specific rate page for credits.

<sup>\*\*\*\*</sup>ASHP Pharmacists Only



#### COUNTRYWIDE RATES/RULES MANUAL

#### Part 1 – General Rules

<b>Number of Professionals</b>	Credit
1 - 2	0.00%
3 - 5	4.00%
6 10	6.00%
11 - 15	8.00%
16+	10.00%

For Other than Physical Therapist and Mental Health Specialsts

A size of group credit will be provided for practices which insure more than one professional under one policy ("groups"). This premium credit will be based upon the number of professionals insured under such "group" as follows:

Number of Professionals	Credit
2-9	4.00%
10 - 14	8.00%
15+	12.00%

#### G. Modification Schedule

Other risk modifications may be applied to the rate subject, however, to a maximum credit or debit as set forth in the State Modification Limits table. Premium eligibility is as follows: \$2,500 in NY, \$1,000 in WA, \$1,000 in FL before and after the application of schedule rating modifiers, and \$6,000 (after modification) in LA. This is not applicable for all other states.

Hazards vary with the organization and are impacted by factors such as loss prevention activities, professional liability claim experience, professional services rendered, etc. To recognize the factors peculiar to the insured's practice, the underwriter may apply a modification factor to the premium otherwise developed based on the overall evaluation of the risk.

Experience Factor:	+50% to -50%
Non-Renewed within Past 10 Years	
Claims Experience	
Licensing Board Experience	
Quality Management:	+50% to -50%
Loss Control/Risk Management Education	
Ethical or Moral Standing	
Number of years in business	
Multiple Medical Professions	



Healthcare Providers Professional Liability

LIUI-AH-CW-GEN-7



#### COUNTRYWIDE RATES/RULES MANUAL

#### Part 1 – General Rules

Location:	+50% to -50%
N	fursing Home
	Hospital
Free St	tanding Clinic
Hom	ne Health Care
Multi	iple Locations
Area of Practice:	+50% to -50%
Direc	et Patient Care
Cosmet	ic Procedures
Supervis	sion of Others
Correction	onal Facilities

<u>State Modification Limits</u>. The table below shows the maximum available Schedule Rating credit/debits % for insureds located in those states.

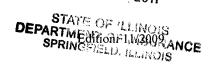
-15/15		-25/25		-40/25	-40/-	40	-50/+40	-50/50	NA <sup>1</sup>
NY <sup>2</sup>	AL	IA	NM	SC	AK	NH	GA	IL	HI
	AZ	ID	ОН		MD	OK		IN	NE
	AR	KS	OR		ME	PA		KY	
	CA	$LA^2$	PR		MN	RI		NC	
	CO	MA	SD		MS	TX		NV	
	СТ	MI	UT		MT			TN	
	DC	MO	VT					VA	
	DE	ND	WA					WI	
	FL	NJ	WV					WY	

<sup>&</sup>lt;sup>1</sup> NA = Schedule Rating is not available

<sup>&</sup>lt;sup>2</sup> Characteristics capped at -/+10%.



APR 08 2011





#### COUNTRYWIDE RATES/RULES MANUAL

#### Part 1 – General Rules

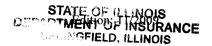
#### X. CONVERTING FROM A CLAIMS-MADE POLICY

An applicant currently insured on a claims-made policy wishing to convert to an occurrence policy may purchase prior acts coverage under the occurrence form using the following reporting period factors if they wish to pre-pay:

Prior Acts	Prepaid				
Period	Factor				
1 Year Prior	0.808				
2 Years Prior	1.154				
3 Years Prior	1.238				
4+ Years Prior	1.263				



APR 08, 2011



### COUNTRYWIDE RATES/RULES MANUAL

## <u>Part 2 – Rating Rules</u> <u>A. Allied Health Professionals</u>

#### I. RATES

OCCUPATION	100K / 300K	200K / 600K	250K / 750K *	500K /	1M / 3M	2M / 4M	2M / 6M**
ART, DANCE, DRAMA, & MUSIC THERAPIST			······			****	OW
Employed/Employee	56	60	61	70	84	98	108
Self-employed	213	226	232	264	318	372	410
Part-time Part-time	94	100	103	117	141	165	182
ATHLETIC TRAINER, MASSAGE & OTHER THERAPISTS (including CORRECTIVE THERAPIST, HELLER WORKER, ROLFER, STRUCTURAL BODY WORKER)							
Employed/Employee	143	151	155	177	213	249	275
Self-employed	691	733	753	857	1032	1207	1,331
Part-time	294	312	320	364	439	514	566
AUDIOLOGIST/SPEECH & HEARING PATHOLOTIST/THERAPIST - SEE SEPARATE RATE PAGE (Part 2.B.)		······································			<del></del>		
DENTAL HYGIENIST/ASSISTANT - SEE SEPARATE RATE PAGE (Part 2.C.)							
DIETICIAN & NUTRITIONIST – SEE SEPARATE RATE PAGE (Part 2.D)							
ELECTROLOGIST						·····	
Employed	70	74	76	86	104	122	134
Employee	84	89	91	104	125	146	161
Self-employed	320	339	349	397	478	559	617
Part-time	142	151	155	176	212	248	273
INTERPRETER FOR THE DEAF							
Employed/Employee	42	45	46	52	63	74	81
Self-employed	78	82	85	96	116	136	150
MENTAL HEALTH SPECIALISTS – SEE SEPARATE RATE PAGE (Part 2.E.)							
MEDICAL TECHNOLOGIST - SEE SEPARATE RATE PAGE (Part 2.F.)							

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STATE OF ILLINOIS DEPARTMENT OF INSURANCE SPRINGFIELD, ILLINOIS LIUI-AH-CW-AHP-1

## COUNTRYWIDE RATES/RULES MANUAL

## <u>Part 2 – Rating Rules</u> <u>A. Allied Health Professionals</u>

OCCUPATION	100K / 300K	200K / 600K	250K / 750K *	500K / 1M	1M / 3M	2M / 4M	2M / 6M**
MEDICAL RECORDS & PROCEDURAL CODERS							
Employed/Employee	56	60	61	70	84	98	108
Self-employed	213	226	232	264	318	372	410
NURSE - SEE SEPARATE RATE PAGE (Part 2.G.)							
OCCUPATIONAL THERAPIST – SEE SEPARATE RATE PAGE (Part 2.H.)							
OPTICIAN							
Employed	140	148	153	173	209	245	270
Self-employed	241	255	262	298	359	420	463
Part-time	180	191	196	223	269	315	347
OPTOMETRIST - SEE SEPARATE RATE PAGE (Part 2.I.)							
ORTHOPEDIC TECHNICIAN					· · · · · · · · · · · · · · · · · · ·		······································
Employed	58	62	64	72	87	102	112
Self-employed	628	666	685	779	938	1,097	1,210
Part-time	267	283	291	331	399	467	515
ORTHOTIST							
Employed	130	138	142	161	194	227	250
PHARMACIST/PHARMACIST TECHNICIAN/ RETAIL DRUGGIST - SEE SEPARATE RATE PAGE (Part 2.J.)							
PHYSICAL THERAPIST - SEE SEPARATE RATE PAGE (Part 2.K.)							
PHYSICIAN ASSISTANT - SEE SEPARATE RATE PAGE (Part 2.L.)							
REHABILITATION COUNSELER / THERAPIST / ASSISTANT - SEE SEPARATE RATE PAGE (Part 2.M.)				8			
RESPIRATORY THERAPIST - SEE SEPARATE RATE PAGE (Part 2.M.)					AUG	<b>0 2</b> 201	0
STRENGTH & CONDITION - SEE SEPARATE RATE PAGE (Part 2.N.)	-			DEP	ARTMEN.	OF ILLING T OF INSI ELD, ILLIN	IDANCE

Edition: 12/2010

Healthcare Providers Professional Liability

LIUI-AH-CW-AHP-2

#### **COUNTRYWIDE RATES/RULES MANUAL**

## Part 2 – Rating Rules A. Allied Health Professionals

#### **ADDITIONAL INSUREDS**

Occupation	100K/ 300K	200K / 600K	250K / 750K *	500K / 1M	1M / 3M	2M / 4M	2M / 6M**
ALL ALLIED HEALTH					***************************************		
PROFESSIONALS***	110	111	114	129	156	183	201

#### **GENERAL LIABILITY PREMIUM**

Occupation	100K / 300K	200K / 600K	250K / 750K *	500K / 1M	1M / 3M	2M / 4M	2M / 6M**
ALL ALLIED HEALTH PROFESSIONALS							
First Location	80	85	88	100	120	140	155
per Additional Location	34	36	37	42	50	59	65

#### **ATHLETIC TRAINERS**

ADDITIONAL INSUREDS	100K / 300K	200K / 600K	250K / 750K *	500K/ 1M	1M / 3M	2M / 4M	2M / 6M**
First Additional Insured - Professional Liability Only	105	111	114	129	156	183	201
Additional Insured - Professional Liability and General Liability	121	129	132	150	181	212	233
Additional Insured - General Liability only (available only if GL first location is							
purchased)	17	18	18	21	25	29	32

#### Notes:

- \* The 250K/750K limits option is applicable only for INDIANA
- \*\* The 2M/6M limits option is applicable only for VIRGINIA
- \*\*\* Unless listed on specific manual pages.



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STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

LIUI-AH-CW-AHP-3

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#### COUNTRYWIDE RATES/RULES MANUAL

### <u>Part 2 – Rating Rules</u> <u>B. Audiology/Speech Pathology Program</u>

#### I. RATES – SPONSORED

OCCUPATION	200K / 200K	500K / 500K	1M / 3M	1M / 5M	2M / 5M
AUDIOLOGIST/SPEECH & HEARING PATHOLOGIST/THERAPIST					
Employed	43	50	57	79	92
Employee	28	32	36	39	46
Self-employed	78	91	105	143	167
SPEECH – LANGUAGE PATHOLOGIST ASSISTANT					
Employed	39	45	51	71	83
Employee	25	29	32	35	41
Self-employed	70	82	95	129	150

#### ADDITIONAL INSUREDS

Occupation	200K / 200K	500K/ 500K	1M / 3M	1M / 5M	2M / 5M
AUDIOLOGIST/SPEECH & HEARING PATHOLOGIST/THERAPIST					
First Additional Insured	110	129	134	142	166
Each Subsequent Additional Insured	110	129	134	142	166

#### **GENERAL LIABILITY PREMIUM**

Occupation	200K / 200K	500K / 500K	1M / 3M	1M / 5M	2M / 5M
First Location	73	83	95	95	111
per Additional Location	29	33	38	38	44

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#### COUNTRYWIDE RATES/RULES MANUAL

## Part 2 – Rating Rules B. Audiology/Speech Pathology Program

#### II. RATES - NON-SPONSORED

OCCUPATION	200K / 200K	500K / 500K	1M / 1M	1M / 3M	2M / 4M
AUDIOLOGIST/SPEECH & HEARING PATHOLOGIST/THERAPIST					
Employed	43	50	57	79	92
Employee	28	32	36	39	46
Self-employed	78	91	105	143	167
SPEECH – LANGUAGE PATHOLOGIST ASSISTANT					
Employed	39	45	51	71	83
Employee	25	29	32	35	41
Self-employed	70	82	95	129	150

#### **ADDITIONAL INSUREDS**

Occupation	200K / 200K	500K / 500K	1M / 1M	1M / 3M	2M / 4M
AUDIOLOGIST/SPEECH & HEARING PATHOLOGIST/THERAPIST					
First Additional Insured	110	129	134	142	166
Each Subsequent Additional Insured	110	129	134	142	166

#### **GENERAL LIABILITY PREMIUM**

Occupation	200K / 200K	500K / 500K	1M / 1M	1M / 3M	2M / 4M
First Location	73	83	95	95	111
per Additional Location	29	33	38	38	44

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# **COUNTRYWIDE RATES/RULES MANUAL**

# <u>Part 2 – Rating Rules</u> <u>C. Dental Hygiene Professionals Program</u>

## I. RATES

OCCUPATION	200K / 200K	500K / 500K	250K / 750K *	1M / 1M	1M / 3M	2M / 4M	2M / 6M **
DENTAL HYGIENIST/ASSISTANT							
Employed	50	57	48	62	66	77	85
Employee	48	57	47	62	65	76	84
Self-employed	188	219	184	238	252	295	325
Part-time	84	97	81	105	111	130	143

#### **ADDITIONAL INSUREDS**

Occupation	200K /	500K /	250K /	1M /	1M /	2M /	2M /
	200K	500K	750K *	1M	3M	4M	6M **
DENTAL HYGIENIST/ASSISTANT	110	129	114	147	156	183	201

# **GENERAL LIABILITY PREMIUM**

Occupation	200K / 200K	500K / 500K	250K / 750K *	1M / 1M	1M / 3M	2M / 4M	2M / 6M **
First Location	98	116	96	132	132	154	170
per Additional Location	40	46	39	53	53	62	68

#### **Notes:**

\* The 250K/750K limits option is applicable only for INDIANA

\*\* The 2M/6M limits option is applicable only for VIRGINIA



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# COUNTRYWIDE RATES/RULES MANUAL

# Part 2 – Rating Rules D. Dietician Program

# I. RATES – ADA DIETICIAN & NUTRITIONIST

OCCUPATION	100K / 300K	200K/ 600K	250K / 750K *	500K / 1M	1M / 5M	2M / 5M	2M / 6M**
ADA DIETICIAN & NUTRITIONIST					22.2	01.1	0.112
Employed/Employee	48	50	52	59	71	87	92
Self-employed (Full Time)	79	84	86	98	118	144	152
Self-employed (Part Time)	60	64	66	75	90	110	116
ADDITIONAL INSUREDS							
Occupation	100K/	200K /	250K/	500K/	1M /	2M /	2M /
ADA DIETICIAN & NUTRITIONIST	<b>300K</b> 105	<b>600K</b> 110	<b>750K *</b> 114	1 <b>M</b> 129	<b>5M</b> 156	<b>5M</b> 183	6 <b>M**</b> 201
GENERAL LIABILITY PREMIUM							
Occupation	100K / 300K	200K/ 600K	250K / 750K *	500K / 1M	1M / 5M	2M / 5M	2M / 6M**
ADA DIETICIAN & NUTRITIONIST	<del></del>						
First Location	80	85	88	100	120	140	155
per Additional Location	34	36	37	42	50	59	65

#### Notes:

Edition: 11/2009

LIUI-AH-CW-DP-1

<sup>\*</sup> The 250K/750K limits option is applicable only for INDIANA

<sup>\*\*</sup> The 2M/6M limits option is applicable only for VIRGINIA

# **COUNTRYWIDE RATES/RULES MANUAL**

# Part 2 – Rating Rules D. Dietician Program

#### II. RATES – NON-ADA DIETICIAN & NUTRITIONIST

OCCUPATION  NON-ADA DIETICIAN & NUTRITIONIST	100K/ 300K	200K / 600K	250K / 750K *	500K / 1M	1M / 3M	2M / 4M	2M / 6M**
Employed/Employee	51	54	55	63	76	89	98
Self-employed (Full Time)	190	201	207	235	283	331	365
Self-employed (Part Time)	88	94	96	110	132	154	170
ADDITIONAL INSUREDS							
Occupation	100K / 300K	200K / 600K	250K / 750K *	500K / 1M	1M / 3M	2M / 4M	2M / 6M**
NON-ADA DIETICIAN & NUTRITIONIST	110	111	114	129	156	183	201
GENERAL LIABILITY PREMIUM							
Occupation	100K / 300K	200K / 600K	250K / 750K *	500K / 1M	1M / 3M	2M / 4M	2M / 6M**
NON-ADA DIETICIAN & NUTRITIONIST							
First Location	80	85	88	100	120	140	155

#### Notes:

Edition: 11/2009

per Additional Location

34

36

37

42

50

59

65

LIUI-AH-CW-DP-2

<sup>\*</sup> The 250K/750K limits option is applicable only for INDIANA

<sup>\*\*</sup> The 2M/6M limits option is applicable only for VIRGINIA

# **COUNTRYWIDE RATES/RULES MANUAL**

# Part 2 – Rating Rules E. Mental Health Program

#### I. RATES

EMPLOYED COUNSELORS			LIMIT OPT	TIONS	
	200K / 200K	500K / 500K	1M / 1M	1M / 3M	2M / 4M
Individual Rates Per Person					
Employed Counselor	172	212	294	328	384
Drug & Alcohol Counselor	97	149	210	226	264
School Counselor (k-12)	103	130	184	201	235
Employed Social Worker	143	156	205	220	257
School Social Worker*	86	96	128	135	158
SELF-EMPLOYED AND GROU	<u>JPS</u>				
Per partner, director, owner, off	icer and self-emp	loyed:			
Counselor	295	320	419	451	528
Drug & Alcohol Counselor	97	149	210	226	264
Social Worker (Full Time)	197	215	282	303	355
Social Worker (Part Time)	128	140	183	197	231
**Other Professional	295	320	419	451	528
Per employee of self-employed in	dividual or group	p:			
Counselor	295	320	419	451	528
**Other Professional	62	73	77	84	98
Per Independent Contractor	22	25	33	37	43
First Additional Insured	80	94	107	113	132
Each Subsequent Additional Insured	21	23	26	29	34

<sup>\*</sup> Illinois only.

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<sup>\*\*</sup> Does not include Psychologists or Social Workers.

# COUNTRYWIDE RATES/RULES MANUAL

# Part 2 – Rating Rules E. Mental Health Program

The following optional GL coverages are only available to insureds who are groups or self-employed. The limits of the optional GL coverage must equal the professional liability limits.

#### **OPTIONAL COVERAGES**

	200K / 200K	500K/500K	1M / 1M	1M/3M	2M / 4M
General Liability					
First Location	98	116	130	132	154
Each Subsequent Location	40	46	52	53	62

#### **ANY PSYCHOLOGIST**

Edition: 11/2009

In the State of: ALABAMA, ALASKA, ARKANSAS, CONNECTICUT, DELAWARE, HAWAII, INDIANA\*, IOWA, KENTUCKY, MAINE, MASSACHUSETTS, NORTH DAKOTA, OKLAHOMA, RHODE ISLAND, SOUTH CAROLINA, UTAH, VERMONT, WEST VIRGINIA and WYOMING

	200K/200K	500K/500K	1M / 1M	1M / 3M	2M / 4M
Rates Per Person	754	875	1,136	1,279	1,496

<sup>\*</sup> INDIANA only: The rate per person for limits 250K/750K is \$842.

In the State of: DISTRICT OF COLUMBIA, FLORIDA, GEORGIA, IDAHO, ILLINOIS, KANSAS, MARYLAND, MISSISSIPPI, MISSOURI, MONTANA, NEBRASKA, NEVADA, NEW HAMPSHIRE, NORTH CAROLINA, OHIO, PENNSYLVANIA, SOUTH DAKOTA, TENNESSEE, TEXAS, VIRGINIA, WASHINGTON and WISCONSIN

	200K / 200K	500K / 500K	1M / 1M	1M/3M	2M / 4M
Rates Per Person	927	1,077	1,398	1,572	1,839

In the State of: ARIZONA, COLORADO, LOUISIANA, MICHIGAN, MINNESOTA, NEW JERSEY, NEW MEXICO and OREGON

	200K / 200K	500K / 500K	1M / 1M	1M / 3M	2M / 4M
Rates Per Person	1,587	1,847	2,397	2,696	3,154

rofessional Liability LIUI-AH-CW-MHP-2

# COUNTRYWIDE RATES/RULES MANUAL

# Part 2 - Rating Rules F. Medical Technologist Program

#### I. RATES

OCCUPATION	100K / 300K	200K / 600K	250K / 750K *	500K / 1M	1M / 3M	2M / 4M
MEDICAL TECHNOLOGIST						
Employed	76	81	83	95	114	134
Employee	92	98	101	114	138	161
Self-employed (Full Time)	352	373	384	437	526	615
Self-employed (Part Time)	156	166	170	194	233	273

## ADDITIONAL INSUREDS

Occupation	100K /	200K /	250K /	500K /	1M /	2M /
	300K	600K	750K *	1M	3M	4M
MEDICAL TECHNOLOGIST	110	111	114	129	156	183

#### **GENERAL LIABILITY PREMIUM**

Occupation	100K/ 300K	200K/ 600K	250K / 750K *	500K/ 1M	1M / 3M	2M / 4M
First Location	80	85	88	100	120	140
per Additional Location	34	36	37	42	50	59

#### Notes:

Edition: 11/2009

\* The 250K/750K Limit is applicable only for INDIANA

# COUNTRYWIDE RATES/RULES MANUAL

# Part 2 – Rating Rules G. Nurses Program

## **RATES**

<b>Employed Professionals</b>						
	100/300	200/600	500/1M	1M/6M	2M/4M	2M/6M**
First Year Graduate RN's (ANA only)	30	32	37	45	53	58
First Year Graduate RN's	46	48	56	68	80	88
LPN's, LVN's, Nurses Aides/Assistants	66	70	81	98	114	126
RN's (excluding Obstetrical RN's)	66	70	81	98	114	126
Obstetrical RN's						
Full-Time (More than 20hrs/week)	258	273	320	385	450	497
Part-Time (20hrs/week or less)	129	137	160	193	225	249
Advanced Practice Nurses *	100/300	200/600	500/1M	1M/6M	2M/4M	2M/6M**
Obstetrical Advanced Practice Nurse *	926	981	1147	1382	1617	1783
Psychiatric Advanced Practice Nurse *						
Full-Time (More than 20 hrs/week)	579	613	717	864	1011	1115
Part-Time (20hrs/week or less)	290	307	359	432	506	558
Pediatric/Family Practice Advanced Practice Nurse *						
Full-Time (More than 20hrs/week)	752	796	932	1123	1314	1449
Part-Time (20hrs/week or less)	376	398	466	562	657	725
All Other Advanced Practice Nurse *						
Full-Time (More than 20hrs/week)	405	430	502	605	708	780
Part-Time (20hrs/week or less)	203	215	251	303	354	390

Self-	Emn	loved	Profes	sionals
OC11-	A-/ 111 E	io i cu	LIUIC	SIUHAIS

	100/300	200/600	500/1M	1M/6M	2M/4M	2M/6M**
Obstetrical Nurses						
Full-Time (more than 20 hrs/week)	590	625	730	880	1030	1135
Part-Time (20hrs/week or less)	295	313	365	440	515	568
Registered Nurses (including LPN's, LVN's, Aides, Assistants, Home Health & Staff Relief Supervisors) Full-Time (more than 20hrs/week) Part-Time (20hrs/week or less)	258 129	273 137	320 160	385 193	450 225	497 249
1 art-1 line (20185/ week of 1655)	129	13/	100	193	443	∠49 ° F

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# **COUNTRYWIDE RATES/RULES MANUAL**

# Part 2 – Rating Rules G. Nurses Program

Advanced Practice Nurses*						
	100/300	200/600	500/1M	1M/6M	2M/4M	2M/6M**
Obstetrical Advanced Practice Nurse*	1111	1177	1376	1658	1940	2139
Psychiatric Advanced Practice Nurse*						
Full-Time (More than 20hrs/week)	695	736	860	1037	1213	1338
Part-Time (20hrs/week or less)	348	368	430	518	607	669
Pediatric/Family Practice Advanced Practice Nurse*						
Full-Time (More than 20hrs/week)	902	955	1118	1348	1577	1739
Part-Time (20hrs/week or less)	451	478	559	674	788	870
All Other Advanced Practice Nurse*						
Full-Time (More than 20hrs/week)	486	516	602	726	850	937
Part-Time (20hrs/week or less)	243	258	301	364	425	469

<sup>\*</sup> Includes Nurse Practitioners and Clinical Nurse Specialists with Prescriptive and Medical Diagnostic Authority.



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<sup>\*\* 2</sup>M/6M limits option is available in Virginia only.

# COUNTRYWIDE RATES/RULES MANUAL

# Part 2 – Rating Rules G. Nurses Program

## **Optional Coverages**

	100/300	200/600	500/1M	1M/6M	2M/4M	2M/6M**
General Liability - First Location	80	85	100	120	140	155
General Liability - per Additional Location	34	36	42	50	59	65
Additional Insureds - Professional Liability only	84	89	104	125	146	161
Additional Insureds - Professional Liability & General Liability	101	107	125	150	176	194
Additional Insureds – General Liability only	17	18	21	25	29	32

<sup>\*</sup> Includes Nurse Practitioners and Clinical Nurse Specialists with Prescriptive and Medical Diagnostic Authority.



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<sup>\*\* 2</sup>M/6M limits option is available in Virginia only.

# **COUNTRYWIDE RATES/RULES MANUAL**

# <u>Part 2 – Rating Rules</u> H. Occupational Therapist Program

#### I. RATES

OCCUPATION	100K / 300K	200K / 600K	250K / 750K *	500K / 1M	1M / 3M	2M / 4M	2M/ 6M**
Occupational Therapist							
Employed	54	58	59	67	81	95	104
Employee	54	58	59	67	81	95	104
Self-employed (Full Time)	152	161	166	188	227	266	293
Self-employed (Part Time)	71	75	77	88	106	124	137

## ADDITIONAL INSUREDS

Occupation	100K /	200K /	250K /	500K /	1M /	2M /	2M /
	300K	600K	750K *	1M	3M	4M	6M**
Occupational Therapist	110	111	114	129	156	183	201

#### **GENERAL LIABILITY PREMIUM**

Occupation	100K /	200K /	250K /	500K /	1M /	2M /	2M /
	300K	600K	750K *	1M	3M	4M	6M**
Occupational Therapist							
First Location per Additional Location	<b>80</b>	85	88	100	120	140	155
	34	36	37	42	50	59	65
Additional Insureds – General Liability only	17	18	18	21	25	29	32

<sup>\*</sup> The 250K/750K Limit is applicable only for INDIANA

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SPRINGFIELD, ILLINOIS

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<sup>\*\*</sup> The 2M/6M limits option is applicable only for VIRGINIA

# COUNTRYWIDE RATES/RULES MANUAL

# <u>Part 2 – Rating Rules</u> <u>I. Optometrist Program</u>

#### I. RATES

Edition: 11/2009

TERRITORY I:	100K/300K	200K / 600K	500K/1M	1M/3M	2M / 4M
EMPLOYED	314	333	389	469	549
SELF-EMPLOYED full time	314	333	389	469	549
SELF-EMPLOYED part time	242	256	300	361	422
Alabama, Alaska, Arizona, Arkansas, Delaware, Hawaii, Idaho, Indiana*, Iowa, Kansas, Kentucky, Maine, Maryland, Mississippi, Montana, Nebraska, New Hampshire, New Mexico, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Rhode Island, South Carolina, South Dakota, Tennessee, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming.					

<sup>\*</sup> For Indiana only, rates for \$250K/\$750K limits are as follows: EMPLOYED = \$342; SELF-EMPLOYED full time = \$342; SELF-EMPLOYED part time = \$264.

TERRITORY II:	100K/300K	200K / 600K	500K/1M	1M/3M	2M / 4M
EMPLOYED	377	399	466	562	658
SELF-EMPLOYED full time	377	399	466	562	658
SELF-EMPLOYED part time	290	307	359	433	507
Colorado Georgia Illinois, other than Cook County Massachusetts, other than Norfolk and Suffolk Counties Michigan, other than Wayne County Minnesota Missouri Nevada New Jersey, other than Camden, Hudson, Essex, Union, and Mercer Counties Pennsylvania, other than Philadelphia County Texas, other than Dallas and Harris					
Texas, other than Datius and Harris					

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# **COUNTRYWIDE RATES/RULES MANUAL**

# <u>Part 2 – Rating Rules</u> <u>I. Optometrist Program</u>

TERRITORY III: 100K/300K 200K/600K 500K/1M 1M/3M 2M/4M

EMPLOYED	600	636	744	896	1,048
SELF-EMPLOYED full time	600	636	744	896	1,048
SELF-EMPLOYED part time	462	490	573	690	807

Illinois: Cook County

Louisiana

Massachusetts: Norfolk and Suffolk Counties

New Jersey: Camden, Hudson, Essex, Union, and Mercer

Counties

Pennsylvania: Philadelphia County Texas: Dallas and Harris Counties

TERRITORY IV:	100K/300K	200K / 600K	500K / 1M	1M/3M	2M / 4M
EMPLOYED	1,058	1,121	1,311	1,579	1,847
SELF-EMPLOYED full time	1,058	1,121	1,311	1,579	1,847
SELF-EMPLOYED part time	814	863	1,008	1,215	1,422
Connecticut					
District of Columbia					
Michigan: Wayne County					

Please refer to NY, FL & CA only rate pages for specific rates for these states.

## **OPTIONAL COVERAGES**

Edition: 11/2009

	100K / 300K	200K / 600K	500K/1M	1M/3M	2M / 4M
Additional Insureds Professional Liability (each)	105	111	129	156	183
General Liability - First Location	80	85	100	120	140
General Liability - per Additional Location	34	36	42	50	59

LIUI-AH-CW-OPT-2

# COUNTRYWIDE RATES/RULES MANUAL

# <u>Part 2 – Rating Rules</u> J. Pharmacists Program

#### I. RATES

OCCUPATION	200K / 600K	500K/ 1M	1M/3M	2M / 4M
PHARMACIST				
Employed/Employee	79	92	111	130
Self-employed (Full Time)	221	258	311	364
Self-employed (Part Time)	111	129	156	183
PHARMACISTS WITH RISK MANAGEMENT CREDIT (ASHP ASSOCIATION ONLY)				
Employed/Employee	71	83	100	117
Self-employed (Full Time)	199	232	280	328
Self-employed (Part Time)	99	116	140	164
PHARMACIST TECHNICIAN				
Employed/Employee	63	74	89	104
PHARMACIST STUDENT	32	37	45	53

## **ADDITIONAL INSUREDS**

Occupation	200K / 600K	500K/ 1M	1M / 3M	2M / 4M
PHARMACIST	117	137	165	193

## **GENERAL LIABILITY PREMIUM**

Occupation	200K / 600K	500K/ 1M	1M/3M	2M / 4M
First Location	85	100	120	140
per Additional Location	36	42	50	59



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SPRINGFIELD, ILLINOIS

Edition: 12/2010 Healthcare Providers Professional Liability LIUI-AH-CW-PHP-1

# **COUNTRYWIDE RATES/RULES MANUAL**

# <u>Part 2 – Rating Rules</u> <u>K. Physical Therapist Program</u>

#### I. RATES

OCCUPATION	100K / 300K	200K / 600K	250K / 750K*	500K/ 1M	1M / 3M	2M / 4M
PHYSICAL THERAPIST						
Employed	122	129	133	151	182	213
Self-employed	386	409	420	478	576	674
PHYSICAL THERAPY AIDE/ASSISTANT						
Employed	54	57	58	66	80	94
Self-employed	181	192	197	224	270	316
Employees of Physical Therapy Groups	251	266	274	311	375	439
Independent Contractor to Physical Therapy Group	34	36	37	42	50	59

## **OPTIONAL COVERAGES**

ADDITIONAL INSUREDS	100K / 300K	200K / 600K	250K / 750K*	500K/ 1M	1M / 3M	2M / 4M
Additional Insured - Professional Liability Only	84	89	91	104	125	146
Additional Insured – Professional & General Liability	101	107	110	125	150	176
Additional Insured - General Liability only (available only if GL first location is purchased)	17	18	18	21	25	30

GENERAL LIABILITY PREMIUM	100K / 300K	200K / 600K	250K / 750K*	500K/ 1M	1M / 3M	2M / 4M
First Location	80	85	88	100	120	140
per Additional Location	34	36	37	42	50	59

#### Notes:

Edition: 11/2009

Healthcare Providers Professional Liability

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<sup>\*</sup> The 250K/750K limit option is applicable only for Indiana Patient Compensation Fund ONLY

# COUNTRYWIDE RATES/RULES MANUAL

# <u>Part 2 – Rating Rules</u> <u>L. Physician Assistant Program</u>

## I. RATES\*

**TERRITORY I:** Rest of Country with exception of IN, FL and NY (For IN, FL and NY rates refer to the state specific page)

PHYSICIAN ASSISTANT	100K/300K	200K / 600K	500K/1M	1M / 3M
CLASSI	926	1,144	1,584	1,960
CLASS II	1,850	2,350	3,165	3,919
CLASS III	2,220	2,820	3,798	4,703

**TERRITORY II:** California, Illinois (Cook), Texas (Dallas, Fort Worth, Houston, Galveston, Beaumont, McAllen, Brownsville, and Harlingen).

PHYSICIAN ASSISTANT	100K/300K	200K / 600K	500K/1M	1M / 3M
CLASS I	1,568	1,960	2,689	3,322
CLASS II	3,135	3,919	5,378	6,636
CLASS III	3,863	4,703	6,450	7,973

<sup>\*</sup> To determine the part-time rates, multiply the rates above by 0.50.

#### **OPTIONAL COVERAGES**

Edition: 11/2009

ADDITIONAL INSUREDS	100K/300K	200K / 600K	500K/1M	1M/3M
Professional Liability only	84	89	104	125
Professional Liability & General Liability	101	107	125	150

GENERAL LIABILITY PREMIUM	100K/300K	200K / 600K	500K/1M	1M/3M
First Location	80	85	100	120
per Additional Location	34	36	42	50

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## COUNTRYWIDE RATES/RULES MANUAL

# <u>Part 2 – Rating Rules</u> L. Physician Assistant Program

#### **Definition of Rating Classes:**

Edition: 11/2009

Class I – A Physician Assistant who performs tasks ordinarily reserved for a physician and who works under the direction and supervision of a qualified licensed physician to assist that physician in the diagnostic management of patients.

Class II – A Physician Assistant who is involved in any of the following:

- Assisting in Surgery Any exposure to an operating room other than for observation with GP/FP or General Surgeon;
- Assisting in anesthesiology;
- Any exposure of Trauma/Emergency Room procedures or responsibilities thereof (10 hours or less a week but does not include PA's answering calls for "own" patients);
- OB exposures limited to prenatal or postnatal care.

Class III - A Physician Assistant who is involved in any of the following:

- Assisting in Surgery Any exposure to operating room other than for observation with an Orthopedic Surgeon, OB/GYN Surgeon, Cardiovascular Surgeon, Thoracic Surgeon, Neurosurgeon, and/or Plastic Surgeon;
- Any exposure to Trauma/Emergency Room procedures or responsibilities thereof (more than 10 hours a week);
- Exposure to OB including delivery room responsibilities;
- Exposure to cardiac catheterization lab.



# **COUNTRYWIDE RATES/RULES MANUAL**

# Part 2 – Rating Rules M. Rehabilitation and Respiratory Professionals

#### I. **RATES**

OCCUPATION	100K / 300K	200K / 600K	250K / 750K*	500K / 1M	1M / 6M	2M / 4M	2M / 6M**
REHABILITATION COUNSELOR / THERAPIST / ASSISTANT							
Employed/Employee	106	112	115	131	158	185	204
Self-employed (Full Time)	302	320	329	374	450	527	581
Self-employed (Part Time)	151	160	165	188	226	264	292
RESPIRATORY THERAPIST/ASSISTANT							
Employed/Employee	56	60	61	70	84	98	108
Self-employed (Full Time)	213	226	232	264	318	372	410
Self-employed (Part Time)	94	100	103	117	141	165	182

#### ADDITIONAL INSUREDS

Occupation	100K / 300K	200K / 600K	250K / 750K*	500K/ 1M	1M / 6M	2M / 4M	2M / 6M**
REHABILITATION COUNSELOR / THERAPIST / ASSISTANT	115	122	126	143	172	201	222
RESPIRATORY THERAPIST/ASSISTANT	115	122	126	143	172	201	222

#### **GENERAL LIABILITY PREMIUM**

Occupation	100K / 300K	200K / 600K	250K / 750K*	500K / 1M	1M / 6M		2M / 6M**
REHABILITATION COUNSELOR / THERAPIST / ASSISTANT							
First Location	88	94	96	110	132	154	170
per Additional Location	37	39	40	46	55	64	71
RESPIRATORY THERAPIST/ASSISTANT							
First Location	88	94	96	110	132	154	170
per Additional Location	37	39	40	46	55_	64	71
Notes:							

### Notes:

\* The 250K/750K limits option is applicable only for INDIANA

\*\* The 2M/6M limits option is applicable only for VIRGINIA

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Edition: 12/2010 Healthcare Providers Professional Liability

# COUNTRYWIDE RATES/RULES MANUAL

# Part 2 – Rating Rules N. Strength and Condition Program

## I. RATES

Edition: 12/2010

OCCUPATION	100K / 300K	200K / 600K	500K/ 1M	1M / 3M	2M / 4M
STRENGTH & CONDITION					
Employed	111	117	137	165	193
Self-employed (Full Time)	322	341	398	480	562
Employees of Strength & Condition Group	251	266	311	375	439

#### **OPTIONAL COVERAGES**

ADDITIONAL INSUREDS	100K / 300K	200K / 600K	500K/ 1M	1M / 3M	2M / 4M
First Additional Insured - Professional Liability Only	84	89	104	125	146
Additional Insured - Professional Liability and General Liability	101	107	125	150	176
Additional Insured - General Liability only (available only if GL first location is purchased)	17	18	21	25	30

GENERAL LIABILITY PREMIUM	100K / 300K	200K / 600K	500K/ 1M	1M / 3M	2M / 4M
First Location	80	85	100	120	140
per Additional Location	34	36	42	50	59



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STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

Healthcare Providers Professional Liability

LIUI-AH-CW-SC-1

# Part 3 – Individual Student Program

#### I. RATES:

CLASS I	200K / 200K	500K / 500K	1M / 1M	1M / 3M	2M / 4M	2M / 6M*
Annual Rates	17	19	23	35	41	45
Biannual Rates	33	37	45	68	80	88
Triennual Rates	48	53	64	98	115	126

CLASS II	200K / 200K	500K / 500K	1M / 1M	1M / 3M	2M / 4M	2M / 6M*
Annual Rates	17	19	23	33	39	43
Biannual Rates	33	37	45	64	76	83
Triennual Rates	48	53	64	92	109	119

CLASS III (NON-ASHA)	200K / 200K	500K/500K	1M / 1M	1M/3M	2M / 4M	2M / 6M*
Annual Rates	17	19	23	30	35	39
Biannual Rates	33	37	45	58	68	75
Triennual Rates	48	53	64	84	98	108

CLASS III (ASHA)	200K / 200K	500K/500K	1M / 1M	1M / 3M	2M / 4M	2M / 6M*
Annual Rates	17	19	23	30	35	39

CLASS IV	100K/300K	200K / 600K	1M / 3M	2M / 6M*
Rest of Country	72	96	151	195
California, Florida (Dade and Broward), Illinois (Cook), Texas (Dallas, Fort Worth, Houston, Galveston, Beaumont, McAllen, Brownsville and Harlingen)	119	149	244	N/A
New York - Bronx, Kings, Nassau, New York, Queens, Richmond and Suffolk	72	90	148	N/A
New York - Rest of State	43	58	91	N/A

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LIUI-AH-CW-ISP-1

AUG 0 2 2010

# Part 3 – Individual Student Program

ADA Active Student Member	200K / 600K	500K / 1M	1M / 5M	2M / 5M
Nationwide - Annual Rate	14	17	20	24

<sup>\*</sup>The 2M/6M Limit is available for Virginia only by request and approval by the company.

Multiply the applicable rate for each specialty by the number of students in that specialty. Add the preceding products.

#### II. CLASSIFICATIONS:

## Class I contains the following student occupations:

Art Therapist

Athletic Trainer

**Bio-Medical Technician** 

**Blood Bank Technologist** 

Cardiopulmonary Technician

Cardiology Technician

Cardiovascular Technician

**Child Care Assistant** 

Child Development and/or Family Services

Clinical Laboratory Technologist

Clinical Radiography Technician

Community Health Intern

Cosmetologist

Counselor

Cytogenetic Technologist

**Dance Therapist** 

**Dental Assistant** 

**Dental Hygienist** 

**Dental Laboratory Technician** 

Dialysis Technician

Dietitian

Dietetic Technician

Drama Therapist

Drug and Alcohol Counselor

Electroencephlographic Technician (EEG Technician)

Electrocardiograph Technician (EKG Technician)

**Electrophysiology Technologist** 

**Enterostomal Therapist** 

Hemodialysis Technician

Histologic Technician

Interpreter for the Deaf

Laboratory Aide

Edition: 11/2009

Laboratory Assistant

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LIUI-AH-CW-ISP-2



# Part 3 – Individual Student Program

**Lactation Consultant** 

Marriage and Family Counselors

Massage Therapist

Medical Assistant

Medical Laboratory Technician

Medical Records and Procedural Coders

Medical Technologist

M.R.I.Technician

Music Therapist

**Nuclear Medical Technologist** 

Nutritionist

Occupational Therapist

Occupational Therapy Assistant

Ophthalmic Photographer

Ophthalmic Technologist

Optician

Optometric Technician

Optometrist

Orthopedic Technician

Orthotist

Pastoral Counselor

Personnel and/or Guidance Counselors

Pharmacist

Pharmacist Technician

Phlebotomist

Polysomnographic Technician

Psychiatric Technician

**Psychologist** 

Radiologic Technologist

Recreational Therapist

Rehabilitation Assistant

Rehabilitation Counselor/Therapist

Respiratory Therapist

Respiratory Therapy Technician

Social Worker

Surgical Technologist

Vascular Technician

X-Ray Technician

## Class II contains the following student occupations:

Geriatric Nursing Assistant

LPN/LVN

Nurse

Nurses Aide

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LIUI-AH-CW-ISP-3

# Part 3 - Individual Student Program

Nursing Assistant Physical Therapist Physical Therapist Assistant Psychiatric Nurse Registered Nurse

# Class III contains the following student occupations:

Audiologist
Speech-Language Pathologist
Speech-Language Pathologist Assistant

# Class IV contains the following student occupations:

Physician Assistant Surgeon Assistant Students

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# Part 4 - Student Blanket Program

#### I. RATES:

CLASS I	200K/200K	500K / 500K	1M / 1M	1M/3M	2M / 4M	2M / 6M*
Annual Rates	10	11	12	13	15	17
Biannual Rates	20	23	24	26	30	34
Triennual Rates	30	34	37	39	46	50

CLASS II	200K / 200K	500K / 500K	1M / 1M	1M/3M	2M / 4M	2M / 6M*
Annual Rates	39	45	52	55	66	71
Biannual Rates	80	87	102	106	124	137
Triennual Rates	108	126	146	154	179	199

<sup>\*</sup>The 2M/6M Limit is available for Virginia only by request and approval by the company.

Multiply the applicable rate for each specialty by the number of students in that specialty. Add the preceding products.

#### II. FACTORS OR MULTIPLIERS:

The General Rules factors and multipliers are not applicable to the Student Blanket Program. Instead the following rules apply:

## **MODIFICATION SCHEDULE:**

Other risk modifications may be applied to the rate subject, however, to a maximum credit or debit as set forth in the State Modification Limits table. Basic limits premium eligibility is \$500 for each state, with the following exceptions: \$2,500 in NY, \$1,000 in WA, \$1000 in FL before and after the application of schedule rating modifiers, and \$6,000 (after modification) in LA.

Hazards vary with the organization and are impacted by factors such as loss prevention activities, professional liability claim experience, professional services rendered, etc. To recognize the factors peculiar to the insured's practice, the underwriter may apply a modification factor to the premium otherwise developed based on the overall evaluation of the risk.

## A. Faculty Management (-10% to +0%)

A low turnover rate and the consistent maintenance of high standards in faculty procurement characterize the institution's faculty.

Criteria: Percentage of faculty members with one year or less tenure with the institution.

Percentage of Faculty	Modifier
More than 10%	0%
6% -10%	-5%
Less than 6%	-10%

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SPRINGFIELD, ILLINOIS

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LIUI-AH-CW-SBP-1

# Part 4 - Student Blanket Program

## B. Faculty Tenure (-10% to +0%)

The institution maintains an experienced and stable faculty through ongoing programs and employee practices.

Criteria: Average tenure of the faculty.

Percentage of Faculty	Modifier
More than 20 years	-10%
16 — 20 years	-5%
Less than 16 years	0%

## C. Continuing Education (-10% to +0%)

The institution's professional faculty maintains a high level of expertise in its chosen profession through continuing professional education.

Criteria: Percentage of the institution's faculty engaged in continuing professional education.

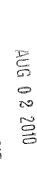
Percentage of Faculty	Modifier
More than 85%	-10%
70% -85%	-5%
Less than 70%	0%

#### D. Loss Experience (-10% to +10%)

The institution has an excellent history of controlling losses. Criteria: Loss experience as defined below.

Experience	Modifier
No losses in 36 or more months	-10%
No losses within a 12-24 month period	-5%
One loss of \$5,000 within the past 12 months	+5%
One or more losses in excess of \$5,000 in the past 24 months	+10%

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For the purposes of this modification a loss is considered to be any situation that an insurance company has made payment or maintains a reserve upon.

# E. Risk Management Education (0% to -10%)

The institution's curriculum develops knowledge of professional liability exposures and loss management techniques in a professional practice.

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# Part 4 - Student Blanket Program

Criteria: The length of time that the institution has had as a requirement of its professional curriculum the participation in a risk management and/or legal issues course.

Number of Years	Modifier
More than three years	-10%
1 — 3 years	-5%
Less than one year or non-existent	0%

<u>State Modification Limits</u>. The table below shows the maximum available Schedule Rating credit/debits % for insureds located in those states.

-15/15		-25/25		-40/25	-40/	40	-50/+40	-50/50	NA <sup>1</sup>
NY <sup>2</sup>	AL	IA	NM	SC	AK	NH	GA	IL	НІ
	AZ	ID	ОН		MD	OK		IN	NE
	AR	KS	OR		ME	PA		KY	
	CA	$LA^2$	PR		MN	RI		NC	
	СО	MA	SD		MS	TX		NV	
	СТ	MI	UT		MT			TN	
	DC	MO	VT					VA	
	DE	ND	WA					WI	
	FL	NJ	WV					WY	

<sup>&</sup>lt;sup>1</sup> NA = Schedule Rating is not available

#### III. ADDITIONAL INSTITUTION:

The addition of the educational institution, as an insured, carries no additional premium charge.

The addition of an acceptable facility as an additional insured carries an additional premium charge of 25% of the total (adjusted) policy premium.

#### IV. POLICY AUDIT:

Edition: 12/2010

All policies are auditable at expiration. Multi-year policies, when estimated premiums are not paid at the policy's inception, are also auditable annually.

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DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS
LIUI-AH-CW-SBP-3

<sup>&</sup>lt;sup>2</sup>Characteristics capped at -/+10%.

# Part 4 - Student Blanket Program

#### V. POLICY PERIOD:

Biannual premiums are 194 percent of the annual premium, provided the estimated policy premium is paid at the policy's inception.

Triennial premiums are 280 percent of the annual premium, provided the estimated policy premium is paid at the policy's inception.

#### VI. CLASSIFICATIONS:

## Class I Specialties:

Student/Graduate Art Therapist
Student/Graduate Athletic Trainer
Student/Graduate Audiologist

Student/Graduate Bio-medical Technician
Student/Graduate Blood Bank Technologist
Student/Graduate Cardiology Technician
Student/Graduate Certified Laboratory Assistant

Student/Graduate Child Care Assistant

Student/Graduate Child Development and/or Family Services

Student/Graduate Clinical Laboratory Technologist

Student/Graduate Community Health Intern

Student/Graduate Cosmetologist
Student/Graduate Counselor
Student/Graduate Dance Therapist
Student/Graduate Dental Assistant
Student/Graduate Dental Hygienist

Student/Graduate Dental Laboratory Technician
Student/Graduate Diagnostic Medical Sonographer

Student/Graduate Dietitian

Student/Graduate Drug and Alcohol Counselor

Student/Graduate EEG Technician
Student/Graduate Enterostomal Therapist
Student/Graduate Geriatric Nursing Assistant

Student/Graduate Health Educators

Student/Graduate Hemodialysis Technician
Student/Graduate Histologic Technician
Student/Graduate Laboratory Aide
Student/Graduate Laboratory Assistant

Student/Graduate Long Term Health Care Administration

Student/Graduate LPN/LVN

Student/Graduate Marriage and Family Counselors

Student/Graduate Massage Therapist

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SPRINGFIELD, ILLINOIS

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# Part 4 – Student Blanket Program

Student/Graduate Medical Assistant

Student/Graduate Medical Administrative Assistant Student/Graduate Medical Laboratory Technician

Student/Graduate Medical Technologist Student/Graduate Medical Technical Assistant

Student/Graduate Music Therapist

Student/Graduate Nuclear Medical Technologist Student/Graduate Occupational Therapist

Student/Graduate Optometric Technician Student/Graduate **Optometrist** 

Student/Graduate Orthopedic Assistant (Orthopedic Technician)

Student/Graduate Pastoral Counselors

Student/Graduate Personnel and/or Guidance Counselors

Student/Graduate **Phlebotomist** Student/Graduate Physical Therapist

Student/Graduate Physical Therapist Assistant

Student/Graduate Psychiatric Nurse Student/Graduate Psychiatric Technician Student/Graduate Psychiatric Technologist Student/Graduate Radiologic Technologist Student/Graduate Recreational Therapist Student/Graduate Registered Nurse

Student/Graduate Rehabilitation Assistant Student/Graduate Respiratory Therapist

Student/Graduate Respiratory Therapy Technician

Student/Graduate Social Worker

Student/Graduate Surgical Technologist Student/Graduate Ultrasound Technologist Student/Graduate Cardiopulmonary Technician Student/Graduate Cardiovascular Technician Student/Graduate Clinical Radiography Technician Student/Graduate Cytogenetic Technologist

Student/Graduate Dialysis Technician Student/Graduate Dietetic Technician Student/Graduate Drama Therapist

Student/Graduate Electrocardiograph Technician (EKG Technician)

Student/Graduate Electrophysiology Technologist

Student/Graduate Interpreter for the Deaf Student/Graduate **Lactation Consultant** 

Student/Graduate Medical Records and Procedural Coders

Student/Graduate MRI Technician

Student/Graduate Nurse Student/Graduate Nurses Aide Student/Graduate **Nursing Assistant** 

Student/Graduate Nutritionist FILED

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# Part 4 - Student Blanket Program

Student/Graduate Occupational Therapist Assistant

Student/Graduate Ophthalmic Photographer Student/Graduate Ophthalmic Technologist

Student/Graduate Optician
Student/Graduate Orthotist
Student/Graduate Pharmacist

Student/Graduate Pharmacist Technician

Student/Graduate Polysomnographic Technician

Student/Graduate Psychologist

Student/Graduate Rehabilitation Counselor/Therapist
Student/Graduate Speech-Language Pathologist

Student/Graduate Speech-Language Pathologist Assistant

Student/Graduate Vascular Technician Student/Graduate X-Ray Technician

## Class II Specialties:

Student/Graduate Circulation Technician

Student/Graduate Emergency Medical Technician

Student/Graduate Nurse Practitioner

Student/Graduate Paramedic

Student/Graduate Physician Assistant Student/Graduate Surgeon Assistant



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DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

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# COUNTRYWIDE RATES/RULES MANUAL

# Part 5 – Federation Rating Rules

#### I. RATES

 COUNTRYWIDE\*
 1M / 1M
 1M / 3M
 2M / 4M

 Federation
 66
 84
 97

#### II. PREMIUM CALCULATION

- 1. Based upon limits of liability purchased; determine base premium.
- 2. Is insured purchasing prior acts coverage?

  If yes, +\$9. If no, +\$0. (Note, this replaces Part 1, Rule X CONVERTING FROM A C-M POLICY)
- 3. Final Premium = 1. + 2. Round to nearest dollar
- III. Additional Extended Reporting Period Options: In the event that the policy is cancelled or non-renewed by the Named Insured or is cancelled or non-renewed by the Company, the Named Insured has the option to purchase an additional Extended Reporting Period by paying the premium calculated by applying the factor shown in the schedule below to the expiring annual policy premium.

Extended Reporting Period Length	Percent of Expiring Annual Premium Without Reinstatement of Aggregate Limit	Percent of Expiring Annual Premium With Reinstatement of Aggregate Limit**	
12 months	90%	180%	
24 months	135%	270%	
36 months	150%	300%	
60 months	175%	350%	
96 months	200%	400%	
Unlimited***	225%	450%	

# Notes/Exceptions:

Edition: 11/2009

- \* All rates will be multiplied by a factor of 1.70 in Louisiana to account for the fact that one-year of free tail coverage must be offered for all claims-made policies.
- \*\* This is only available in the following states: Connecticut, Maine, New Mexico, North Carolina, and Virginia.
- \*\*\* This is not available in Alaska.

For Montana only, if the extended reporting period is written on a 35-month or shorter term, the premium shall be earned pro-rata. For policies written on term of 36-months or longer, the premium shall be earned as follows: 60% upon issuance; 20% upon completion of the first 12-months; and 20% upon completion of the second 12-months.

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LIUI-AH-CW-FED-1



#### **ILLINOIS STATE EXCEPTION PAGES**

## Part 1 - General Rules

The following is added to Part 1 – General Rules:

#### XI. QUARTERLY INSTALLMENT PAYMENT OPTION

Quarterly payment options are available for policies with premium greater than or equal to \$500 as described below.

- a) An initial payment of 40% of the estimated total premium is due at policy inception;
- b) The remaining premium will be spread equally among the second, third, and fourth installments, and due 3, 6, and 9 months from policy inception, respectively;
- c) No interest or installment charges will apply;
- d) Additional premium resulting from changes to the policy shall be spread equally over the remaining installments, if any. If there are no remaining installments, additional premium resulting from changes to a policy will be billed immediately as a separate transaction.

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